

Sales Forecast Import Utility

This Excel-based utility imports historical Macola sales data into Forecast Pro and export your sales forecast back to your Master Scheduling file.

Import Forecast Pro Data into Macola

Initialize Forecast File (by: Item No Only)

Initialize Forecast File (by: Item No & Period)

Append to Forecast File (by: Item No & Period)

Location: CA

ODBC Connection Name:	ES002
SQL Username:	ben
SQL Password:	*****

The import sheet name as well as the column headings and format cannot be changed.

The ODBC connection should be set to use 'SQL Authentication'.

When using the 'Append' option, the program will search for an existing record with the same item number, location and due date. If one is found, it will add the quantity to the existing record. If no record is found, it will create one.

When using the 'Initialize' option, the program will remove all existing records for a matching item number or matching item number and period. Then, it will create new entries.

WHO NEEDS THIS UTILITY?

If you have purchased the Forecast Pro software, this utility will be needed to provide flexibility with exporting your historical Macola sales data into Excel and later exporting your forecast to the Macola Master Scheduling software. If you are not using Forecast Pro, this utility eliminates tedious manual keying and allows you to easily maintain your sales forecast.

Let's say that you want to:

- Import historical Macola sales data by week or month into Forecast Pro
- Export your resulting sales forecast from Forecast Pro into Macola
- Selectively replace portions of your existing Macola forecast
- Append to an existing sales forecast

This utility eliminates the need to develop your own SQL scripts and also eliminates time consuming keying and proof reading.

HOW DOES IT WORK?

Using a familiar Excel spreadsheet with powerful Visual Basic programming, this utility exports data directly to your Macola Master Scheduling MSFRCFIL file. It allows you to replace or append to an existing forecast or import a new one. It's easy to use.

Item Number	2008-Jan	2008-Feb	2008-Mar	2008-Apr	2008-May	2008-Jun
BCABLE	93	20.66	12	8	18	11
BCALIPER	63	36	11	110	109	59
DRFRONT	32	26	12	12	18	29
FORK	11	12	16	10	11	12
HBTAPER	1	0	9	0	4	11
HBTAPEW	36	31	15	20	25	28
PPCRANKSET	27	21	24	14	10	15
PSEATASSY	10	21	8	0	21	14
PUMP	609	402	373	461	748	315
NEEDLE	88	85	74	31	70	95
NUT	181	176	309	264	276	258

KEY FEATURES and BENEFITS

- Excel-based (i.e. you do not have to learn new software)
- Eliminates hours of tedious keying and proofreading (i.e. happier employees)
- Better manage your forecast (i.e. happier employees)
- Low cost and unlimited phone support (i.e. no on-going maintenance costs)

WHAT DOES IT COST AND WHAT IS INCLUDED?

The cost is \$ 1,200 (US) and includes unlimited phone support for start-up and on-going questions.

TO PURCHASE OR FOR MORE INFORMATION

Call Terry Lanham in at (888) 802-6293 or (513) 723-8091.

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